

ABOUT SALES PRICES

The “starting at” sales prices shown are the base prices of the console only, without regard to whether...

- ... additional speakers or their power capabilities beyond what normally is provided will be needed.
- ... the labor cost of installing speakers involves anything other than routine replacement of existing speakers and using existing speaker wires. (Note: Johannus organs *must* use speakers we provide)
- ... higher power amplifiers than those already provided will be needed.
- ... the organ needs to be high-lifted onto a choir loft.
- ... organ is to be a hybrid, operating pipes.

An inspection visit will be required in order to develop an accurate quote.

ABOUT HYBRID ORGANS

In the event the organ is to be a hybrid, the organ will be delivered and set up to operate with its full digital ranks functioning as “phase 1”. The hybrid modification will follow as a “phase 2” because an order for pipe control electronics will have been placed and takes a few weeks to arrive and then be scheduled for installation. Accordingly, there an invoice minus some portion of the full price upon console and speaker installation, and a final invoice for the balance due upon hybrid completion and acceptance.